



恒生銀行  
HANG SENG BANK

商業銀行  
COMMERCIAL  
BANKING

## Trade Loans for Sellers (Export Trade Loan)

Hang Seng Bank Limited (“the Bank”)’s Trade Loans for Sellers provides you with financing for the production costs of goods associated with specific POs or support working capital requirement upon delivery/ shipment of goods and services.

### Extra Cash Flow

Enjoy immediate cash flow to pay for goods expenses. Also available after shipment of goods and services.

### Simple Repayment

You can repay the loan simply from the proceeds of Export Bills, which is fast and simple.



### How to apply?

Submit the following documents with Application form:

1. Invoice
2. Proof of delivery (e.g. copy of bill of lading and air waybill)

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24-hour Business Partner Direct : 2198 8000

**For details, please contact your designated Sales Manager of Global Trade Solutions.**

**Remarks:**

1. The service is subject to the relevant terms and conditions to be agreed between you and Hang Seng Bank Limited.
2. If there is any discrepancy between the Chinese and English versions of this material, the English version shall prevail.

**To borrow or not to borrow? Borrow only if you can repay!**

滙豐集團成員 Member HSBC Group



## 賣方貿易貸款

恒生銀行有限公司（「本行」）的賣方貿易貸款為你提供與特定採購訂單相關的商品生產成本融資，或支援交付/裝運貨物和服務時的營運資金需求。

### 額外流動資金

享受即時現金流來支付貨物費用，也可以在貨物發貨和服務提供後使用。

### 簡單還款

你可利用出口單據收到的貨款償還貸款，既簡單、又快捷。



### 如何申請？

隨申請表一併提交以下文件：

1. 發票
2. 交貨證明（如提單和空運提單副本）

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24 小時「商伴同恒」專線：2198 8000

詳情請聯絡您的環球貿易方案客戶經理。

#### 備註：

1. 本服務受閣下與恒生銀行有限公司同意之相關條款及細則約束。
2. 如中、英文版本有任何不一致，以英文版本為準。

借定唔借？還得到先好借！

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