

Service Factsheet for Cross-boundary Wealth Management Connect Southbound Service (“WMC Southbound Service”)

WMC Southbound Service

Your seal of financial success in Greater Bay Area¹ (“GBA”)

The two-way Cross-boundary Wealth Management Connect (“WMC”) marks another milestone to foster closer the financial corporation between Hong Kong and GBA. Leveraging on our network in Hong Kong and rest of the GBA, our service allows you to manage your wealth easily. The comprehensive WMC Southbound Service of Hang Seng Bank Limited (“Hang Seng Hong Kong”) partnering with Hang Seng Bank (China) Limited (“Hang Seng China”) and other Cooperating Banks is catered to your needs.

Hang Seng Hong Kong’s WMC Southbound Service offers a wide range of features:

Deposits²

Hang Seng Hong Kong’s WMC Southbound Investment Account³ offers you savings and time deposit services to meet your financial needs in Hong Kong:

- Transfer RMB from your designated remittance account⁴ in Mainland China, i.e. WMC Southbound Remittance Account with Hang Seng China, directly into your WMC Southbound Investment Account in Hang Seng Hong Kong
- Time deposit service is available for a wide range of FCY⁵ and HKD in your WMC Southbound Investment Account with us

Exchange Services

You can convert your RMB in the WMC Southbound Investment Account to HKD/FCY⁵ and vice versa, to suit your financial needs. Our exchange services are available through Personal e-Banking, Mobile Banking, Phone Banking or at any Hang Seng branches in Hong Kong.

FX Order Watch & Rate Alert Services

Order Watch Service allows you to buy or sell HKD or FCY⁵ according to your pre-set criteria through our Personal e-Banking or Mobile Banking. When trading RMB, by specifying your target exchange rate and balance, auto alert will be sent within the monitoring period (up to 60 days) once your target rate is reached, and we will transfer the amount according to Hang Seng Hong Kong’s prevailing RMB exchange rate from your WMC Southbound Investment Account. You can also amend your instructions at any time when needed.

Remittances⁶

You can remit RMB funds from your WMC Southbound Investment Account to your designated remittance account in Mainland China, i.e. WMC Southbound Remittance Account with Hang Seng China, through our Cross-Border View and Transfer service⁷ provided in Personal e-Banking or Mobile Banking, through Phone Banking, or at any Hang Seng branches in Hong Kong.

Investment Products⁸

Hang Seng Hong Kong provides you a range of eligible non-complex HKD/FCY⁵ denominated investment funds and bonds to suit your investment needs. Please contact us for our latest offering.

Next Step...

Hang Seng Hong Kong’s WMC Southbound Service assists your wealth management in the GBA.

For more information,

- visit our website at www.hangseng.com
- please call our Cross-boundary Wealth Management Connect Hotline⁹
(852) 2912 3456 (Hong Kong)
(86) 4001 20 3456 (Mainland China)
- visit our branches¹⁰

Fees and Rates

Investment Products	Hang Seng Hong Kong’s Prestige Banking investment products prevailing offers will be applicable to you, the offer will be bounded by the terms and conditions of the WMC Southbound Service as well as the terms and conditions of the relevant offers.
Time Deposit Services	We offer the premium Hang Seng Prestige interest/exchange rates, despite whichever client segment you are with us originally.
Exchange Services	

Summary of WMC Southbound Service

Investor Eligibility ¹¹	<ul style="list-style-type: none"> • With capacity of civil conduct • Proof of GBA Mainland residency: <ul style="list-style-type: none"> ○ holders of one of the nine GBA Mainland cities¹ household registration (戶籍); or ○ paid Social insurance (社保) or Personal Income Tax to one of the nine GBA Mainland cities¹ for a consecutive 2 years or more • At least 2 years or more of investment experience • Meets one of the following 3 conditions: <ul style="list-style-type: none"> ○ The month-end balances of family financial net assets in recent 3 months are not less than RMB 1 million; or ○ The month-end balances of family financial assets in recent 3 months are not less than RMB 2 million; or ○ The individual average annual income is not less than RMB 400,000 in the past 3 years • Non-vulnerable customers for all investment products¹²
Account ¹³	<ul style="list-style-type: none"> • Only individual investor is allowed (joint name or business account will not be permitted)

	<ul style="list-style-type: none"> Each eligible investor should, at all times, possess one designated remittance account (i.e. WMC Southbound Remittance Account with Hang Seng China) and one Hong Kong investment account (i.e. WMC Southbound Investment Account with Hang Seng Hong Kong) only. To comply with the regulatory requirement, one to one account bundling must be established, and Hang Seng provide you with the below designated WMC accounts solution (1) WMC Southbound Investment Account in Hang Seng Hong Kong and; (2) WMC Southbound Remittance Account in Hang Seng China
Closed-Loop Funding	<ul style="list-style-type: none"> Funds in the designated WMC accounts are subject to closed-loop fund flow management, where cross-border funds to Hong Kong/Mainland China shall only transfer within your designated WMC accounts, and such funds can only invest in the eligible products¹⁴.
Quota ¹⁵	<ul style="list-style-type: none"> Aggregate quota¹⁶: RMB150Bn Individual investor quota¹⁷: RMB 3 Mn. If the investor simultaneously selects both a bank and a licensed corporation for investment, the individual investor quota allocated between the bank and the licensed corporation will be RMB 1.5 Mn each.

Important Risk Warning

You should also note that the value of RMB against other foreign currencies fluctuates and will be affected by, amongst other things, the Mainland Chinese central government's control (for example, the Mainland Chinese central government regulates conversion between RMB and foreign currencies), which may adversely affect your return under the investment products when you convert HKD/FCY to RMB and vice versa.

Notes:

- GBA comprises the two Special Administrative Regions of Hong Kong and Macao, and the nine municipalities of Guangzhou, Shenzhen, Zhuhai, Foshan, Huizhou, Dongguan, Zhongshan, Jiangmen and Zhaoqing in Guangdong Province. The exact coverage will subject to regulatory change from time to time.
- No current account is available for WMC Southbound Investment Account.
- WMC Southbound Investment Account can only transfer in or out from/to your self-named designated remittance account in Mainland China. No direct withdrawal is allowed.
- Designated remittance account shall be a designated account for Cross-boundary Wealth Management Connect purpose only, it can be your self-named WMC Southbound Remittance Account with Hang Seng China or any other bank in Mainland China acceptable to Hang Seng Hong Kong.
- Foreign Currency for Deposits/Exchange Services/FX Order Watch & Rate Alert Services including AUD, CAD, CHF, EUR, GBP, JPY, NZD, RMB and USD. Foreign currency for Investment Products including AUD, CAD, EUR, GBP, JPY, NZD, RMB and USD. The actual FCY offering may be changed by the Bank from time to time.
- Only RMB is allowed to be remitted from your WMC Southbound Investment Account to your designated remittance account in Mainland China and vice versa. Remittance in RMB will subject to the regulation of Cross-boundary Wealth Management Connect and the quota. The RMB remittance instruction will be processed during our business hours on Monday to Friday, cut-off at 4:00p.m.-4:30p.m. for Personal e-Banking and Mobile Banking and cut-off at 3:45p.m. at any Branch and Phone Banking, (excluding Saturday, Sunday and Hong Kong public holidays). RMB remittance instructions which are submitted/scheduled on Mainland China holidays will be processed on the next business day. The RMB remittance instructions should be provided with correct account name, account number and SWIFT BIC code (applicable to payments processed via Cross-border Interbank Payment System ("CIPS")) of the beneficiary bank and neither currency exchange nor follow-up action from the Bank. Otherwise, instructions will be processed on the next business day.
- Cross-Border View and Transfer is eligible for customer who is holding both WMC Southbound Investment Account with Hang Seng Hong Kong and WMC Southbound Remittance Account with Hang Seng China together with e-Banking access on both accounts.
- The information shown in this document is neither a recommendation, an offer, nor a solicitation for any investment product or service. Investment involves risks. You should carefully consider whether any investment product or service mentioned herein is appropriate for you in view of your personal circumstances. Past performance is no guide to future performance. Investors should refer to the individual product explanatory memorandum or offering document for further details and risks involved. The price of investment products may move up or down. Losses may be incurred as well as profits made as a result of buying and selling investment products.
- The office hours of WMC Hotline are Monday to Friday, from 9 am to 6 pm, except weekend and Hong Kong Public Holiday.
- Please visit Hang Seng Hong Kong all street-level branches (except outlets in MTR stations & university branches).
- Subject to regulatory adjustment and requirement from time to time.
- As specified in related guidelines issued by the HKMA, if an investor has a lower ability to understand the risks and accept the potential losses of investments, s/he may be considered to be vulnerable clients.
- WMC Southbound Investment Account in Hang Seng Hong Kong provides cross-border remittance service and product distribution, and WMC Southbound Remittance Account in Hang Seng China provides cross-border remittance service.
- Hang Seng Hong Kong provides you a range of eligible products and services mentioned in this factsheet. Please contact us for our latest offering.
- Once either of the quotas is fulfilled, you will not be able to remit any fund to Hong Kong. Both quotas apply to net amount of outward remittance; repatriation not affected by quotas and subject to review and adjustment by regulators based on actual usage and market developments.
- Aggregate quota is the cumulative net amount of outward remittance to Hong Kong and Macao banks under WMC Southbound Service.
- Individual investor quota is the cumulative net amount of outward remittance from customer's designated remittance account in Mainland China to WMC Southbound Investment Account under WMC Southbound Service.